

Strategic Partnerships

Why Partner with NextCharge?

By becoming a Strategic Partner with NextCharge, you will have the ability to increase your bottom line by offering your clients and prospects access to the industry's broadest range of payment solutions. When referred business customers use NextCharge as their payment solution provider, NextCharge will pay you residual fees. These referral fees become an annuity for your business, increasing your revenue. The advantage of partnering with NextCharge also include:

→ **Financial Stability:** NextCharge provides payment processing services to the world's largest financial services providers, to the merchant around the corner, and to businesses and governments of all sizes in between. We ensure that money moves accurately and securely anytime, anywhere. Through our global reach, we provide value-added solutions to deliver real client successes through a strong belief in and a solid commitment to our partners.

→ **One-Stop Shop:** It's all at NextCharge—no need to have your customers go anywhere else. We have solutions to support all of your merchant customers' payment processing needs via common API interfaces across various communication transmission methods.

→ **True Revenue-Sharing Program:** Our turnkey program covers all expenses and assumes all back-office merchant support liability including fraud and chargebacks.

→ **Partner Management and Marketing:** Access to dedicated NextCharge Strategic Partnership Managers to support our relationship and create joint marketing campaigns based on key market analytics.

→ **Sales and Relationship Management:** Dedicated sales and relationship management teams focused on your industry and training help you generate sales more quickly, leverage existing relationships to grow your business.

→ **Cross-Training:** As a valued business partner, you receive the latest industry and product updates so that you are first to offer your customers what they really want.

→ **Partner Communications:** You'll receive payment industry research, trends and educational seminars/webinars to keep you informed about developments that affect your customers.

Complement Your Product Solutions with Industry-Leading Business Applications

We believe in creating industry solutions that work well with how your merchants conduct their business. The following is a sample of some of the solutions that NextCharge can deliver to add value to your business customers.

Credit Card Debit Card Check Terminals	Debt Collections Loyalty Electronic Bill Payment (EBPP)
Prepaid Gift Cards Pay Card Pin-less Debit	Dynamic Currency Conversion Multi-currency Conversion Foreign Processing

In today's increasingly complex business environment, it's more important than ever to partner with the right organization. NextCharge believes that as your Strategic Partner, we can be instrumental to your success in this marketplace.

Credit Card Acceptance

We help businesses access the world's most widely used electronic payment options including Visa®, MasterCard®, Discover® Network, American Express®, Diners Club® and JCB® transactions.

Debit Solutions

Through direct connections to all major debit networks, we ensure that our partners can accommodate the fastest growing form of electronic payment—PIN-based and signature-based debit transactions.